

Export of German and Asian products for home improvement stores, builders and industry in Latin America.







We introduce ourselves.



Mission

Louis Delius and its associate companies offer a broad selection of German and Asian products for home improvement stores, builders, and industry in Latin America.

The product proposal is continously being enhanced in order to meet market demands.



Its staff members are skilled with long-term commercial practice, sound product knowledge and decades of experience in Latin America. They regularly attend the industry's major trade fairs and identify new products and business trends.



As the competent link between customers and providers, Louis Delius ensures an outstanding and comprehensive service that comprises product, logistics, insurance and financing.

Longtime cooperation with reliable providers and branch offices in Germany, China, Singapore, and South Africa assure excellent quality, competitive prices, effective communication and speedy transactions.





Values

Steadiness, sense of responsibility and fairness are every day's gospel.

For more than 175 successful years, single-mindedness and persistency of these values have been the base of Louis Delius' most important asset: the trust of its business partners.

Relying on these basic principles, Louis Delius goes beyond itself each and every day by readjusting its business to the ever changing needs of the market.



History

Established 1832 in
Bremen, a port of capital importance in Europe at the time, Louis Delius initially exported linen to Latin America. On the way back, it took tobacco to the markets in Europe. A few years after adding cotton and coffee to its assortment, Louis Delius was counted among the most significant trading firms of Bremen.

In order to export tools, machinery and hardware from German producers, an additional division was set up in 1910. Given the steadily increasing demand from Latin America, that division finally emerged into the trade group's principal business after 1950.

Accredited as a market leader amongst medium-sized German export companies, the Louis Delius Group nowadays keeps 18 representations in Latin America and branch offices in Germany, China, Singapore, and South Africa. It does business in 37 countries on four continents.





LOUIS DELIUS GmbH & Co. KG

Parkallee 32 28209 Bremen / Germany

Phone: +49 (421) 34620-22 Fax: +49 (421) 3499368 sales@louis-delius.de

www.louis-delius.de